



Engage Sales and Prospects in a New Way

Sell smarter and faster with Compass



POWERFUL VALUE

Compass provides effortless and cost-effective sales force automation for all hotel sales and catering personnel as well as the RLHC national sales organization. With user-friendly tools and design, sales and catering associates can easily manage all of their client contacts and client interactions.

EVERYTHING IN ONE PLACE

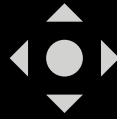
Compass allows associates to log all client interactions for easy tracking, merge client-facing documents, and set a trace system to remind them of important actionable items throughout the sales cycle. Plus, the central GRC allows everyone in the office to see what groups are on the books at any given moment.

GET RESULTS

What about reporting? Compass gives a comprehensive pace report for hotels, acts as a goal management system and as a prospecting tool for sales and catering associates.

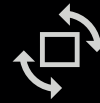


Streamline the sales and catering process



EASY NAVIGATION

User-friendly design streamlines sales



OPTIMIZATION

System can be optimized to suit brand-specific needs



ROBUST ACCOUNT MANAGEMENT

Access, track and manage all of your accounts from one place.



User-friendly PROSPECTING TOOLS



BETTER BOOKINGS

Search events, activities, and print contracts and proposals from one



Vast COST SAVINGS



SIMPLIFICATION

Simplified sales and catering processes



Expanded REPORTING CAPABILITIES

(comprehensive standard and ad-hoc



Interfaces with **PROPOSALPATH** proposal system
Interfaces with **SOCIAL TABLES** diagramming program
Interface with other **REVPAK** systems including PMS, CRM, and RMS



SEAMLESS GUEST MANAGEMENT

RevPak is an ensemble of the industry's best revenue generation systems. Fully integrated to provide a single 360 degree view of customers, RevPak delivers dynamic and personalized promotions, drives reservations and optimizes revenues.